



# The Road Ahead

*Prepare Yourself and Your Company*

Jim Quanci  
Senior Director  
Autodesk Developer Network

**Do you want a salary increase?**

**Do you want your bosses job?**

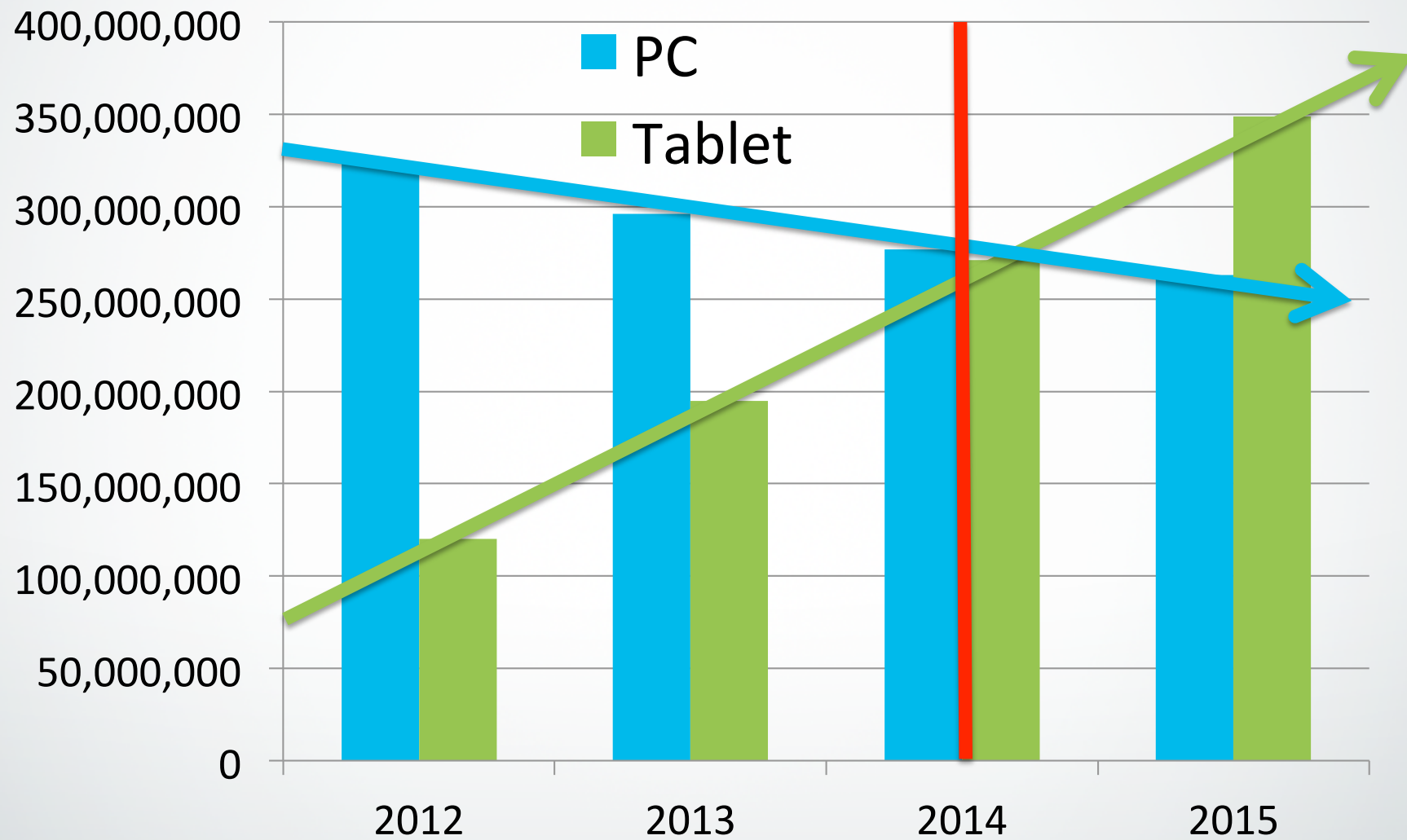
**Do you want your bosses bosses job?**

**Do you want to start your own business?**

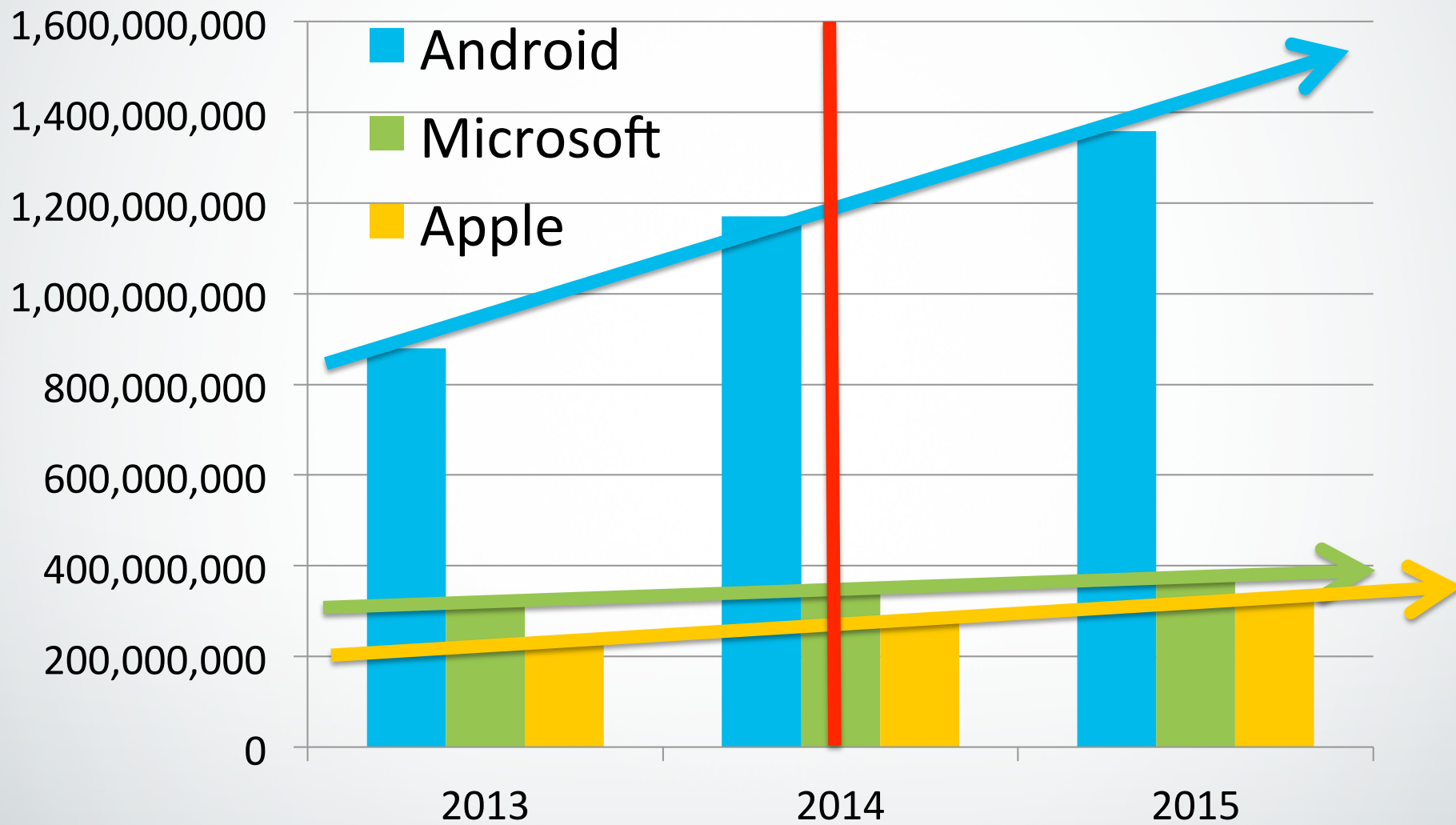
**Do you want to grow your business 10%  
next year?**

**Do you want to grow your business 25%  
next year?**

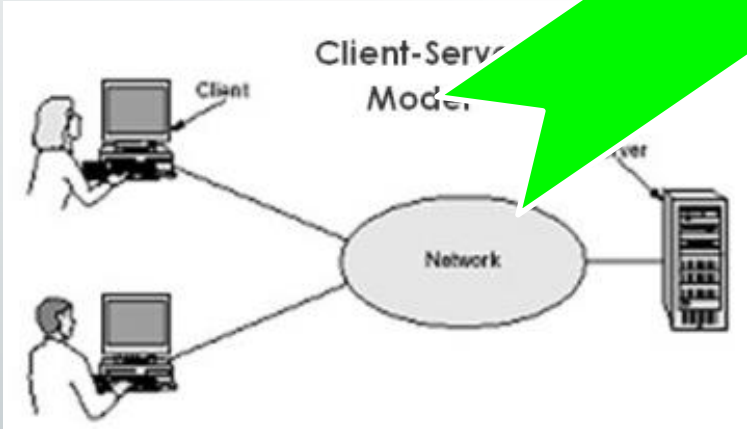
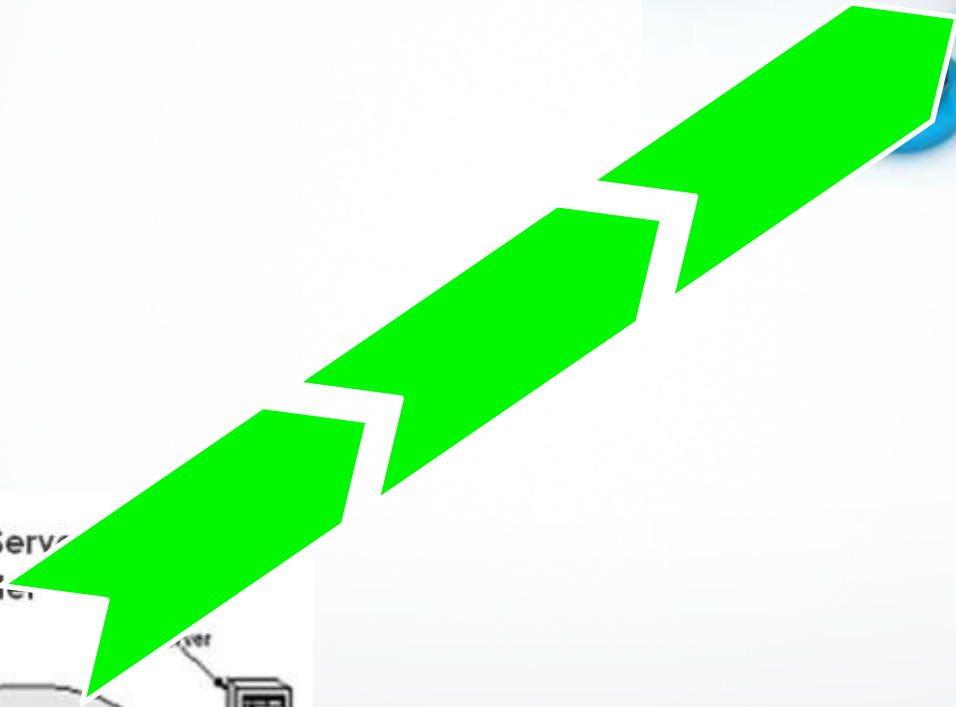
**Do you want to grow your business over  
25% per year for several years?**



Gartner



Gartner



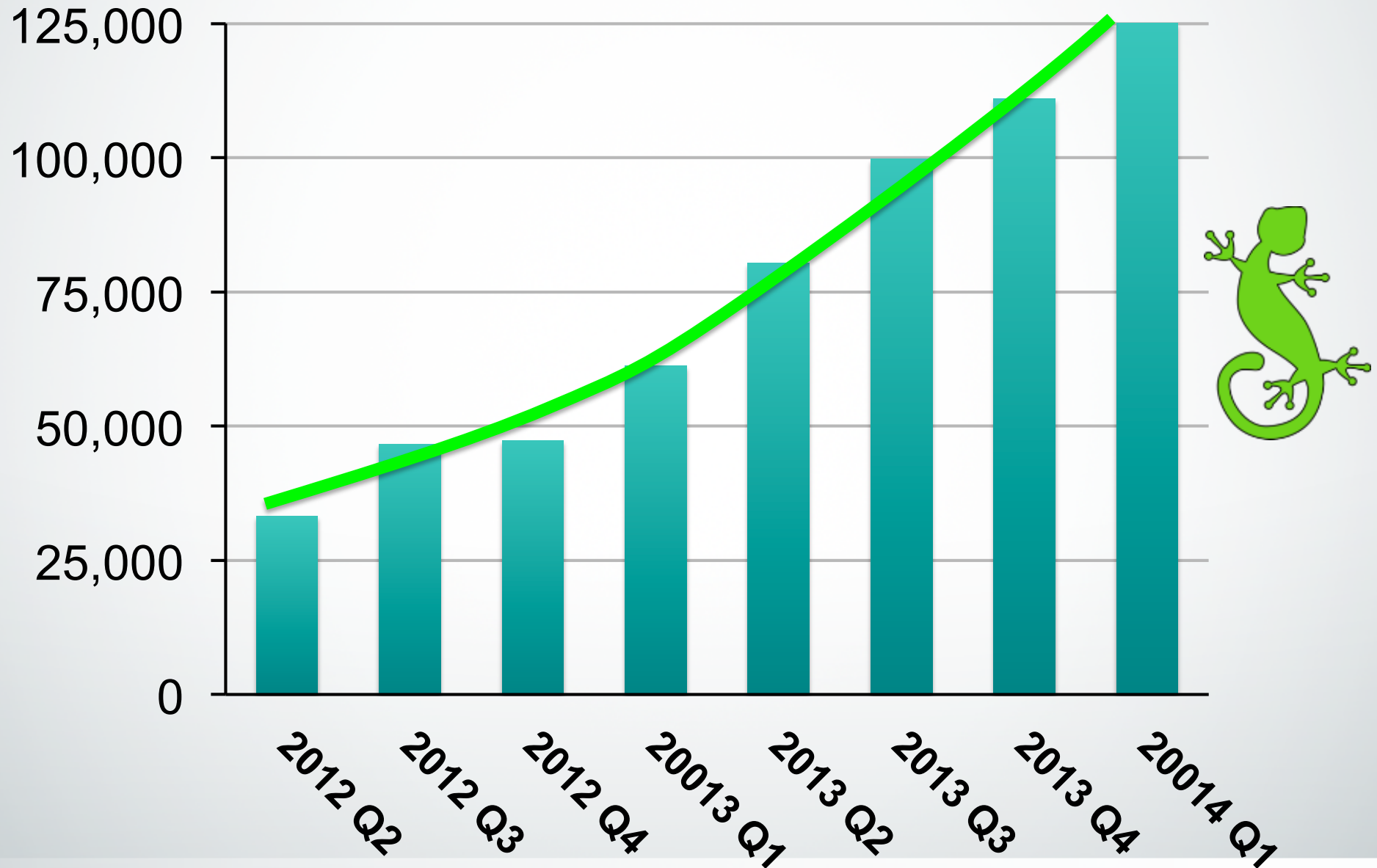




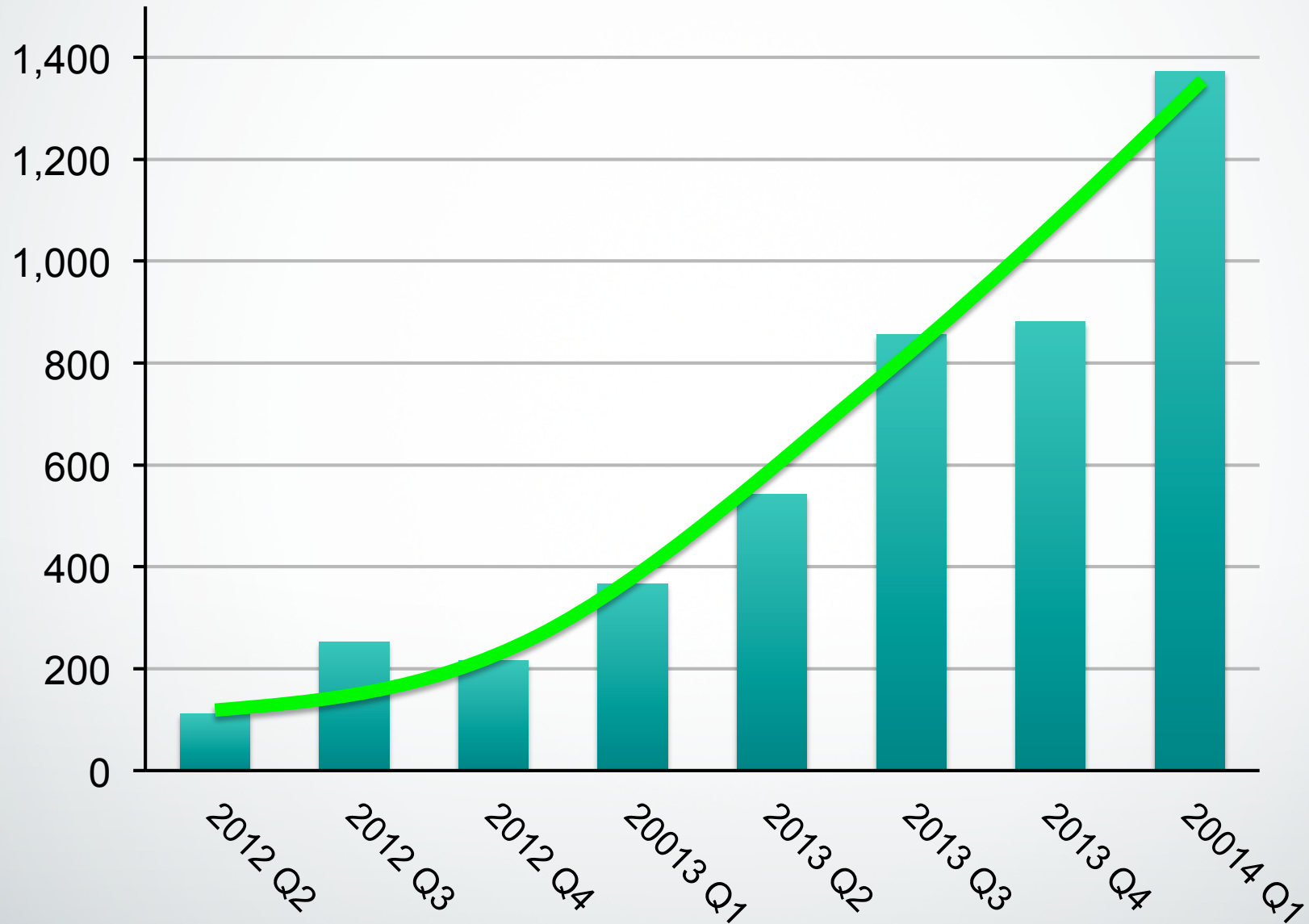


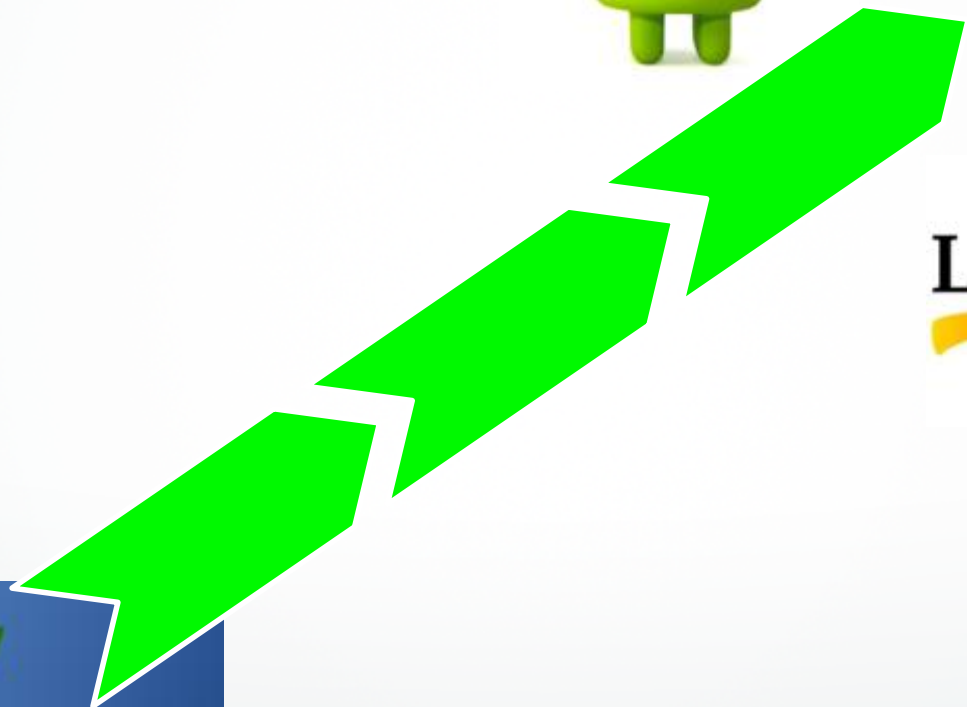


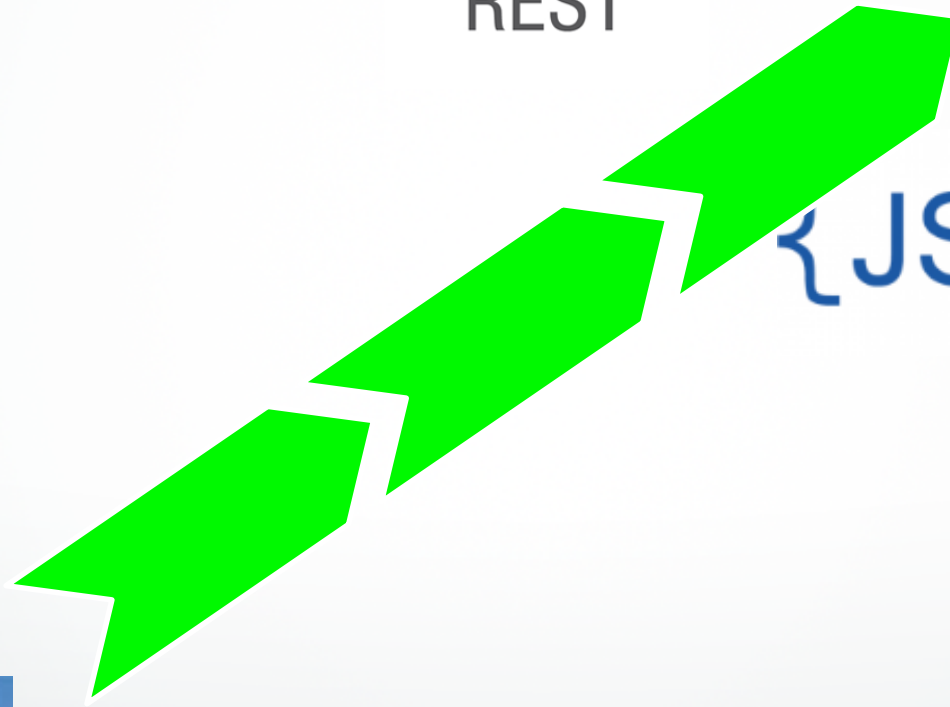
# Exchange Apps Downloads



# Exchange Apps Unit Sales







{JSON}



C#  
Programming





**NetBeans**

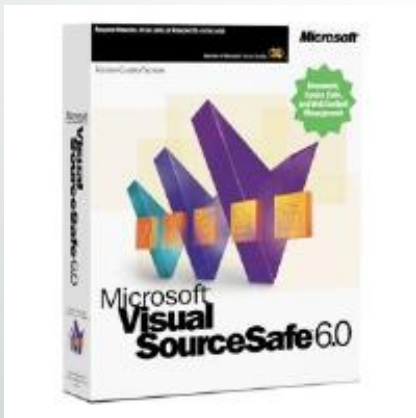
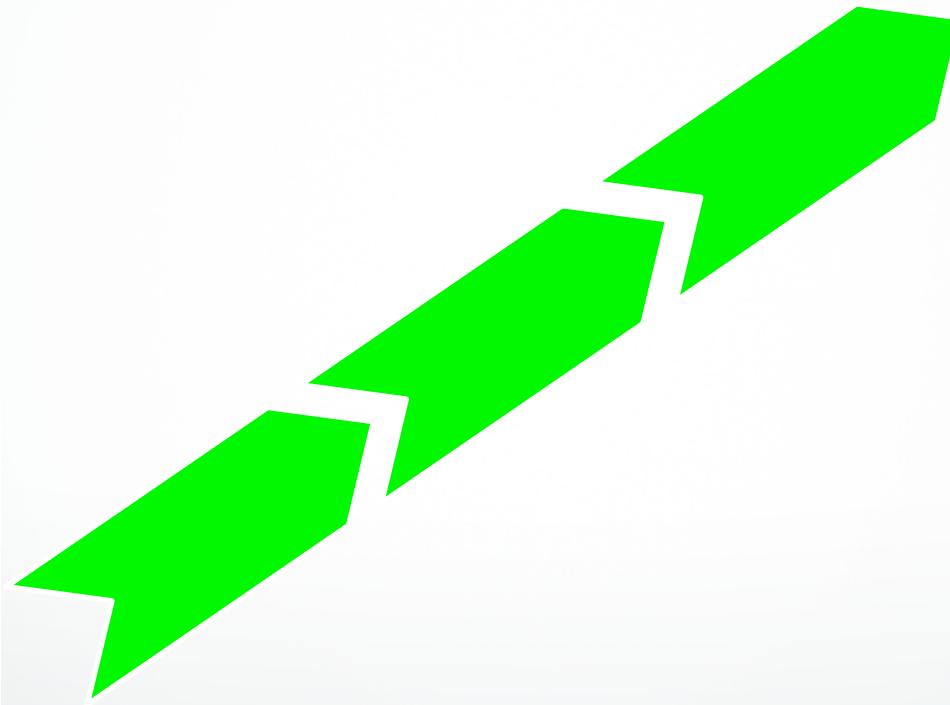
eclipse



**Objective-C**



**Visual Studio**



**SOURCE  
forge**



Google

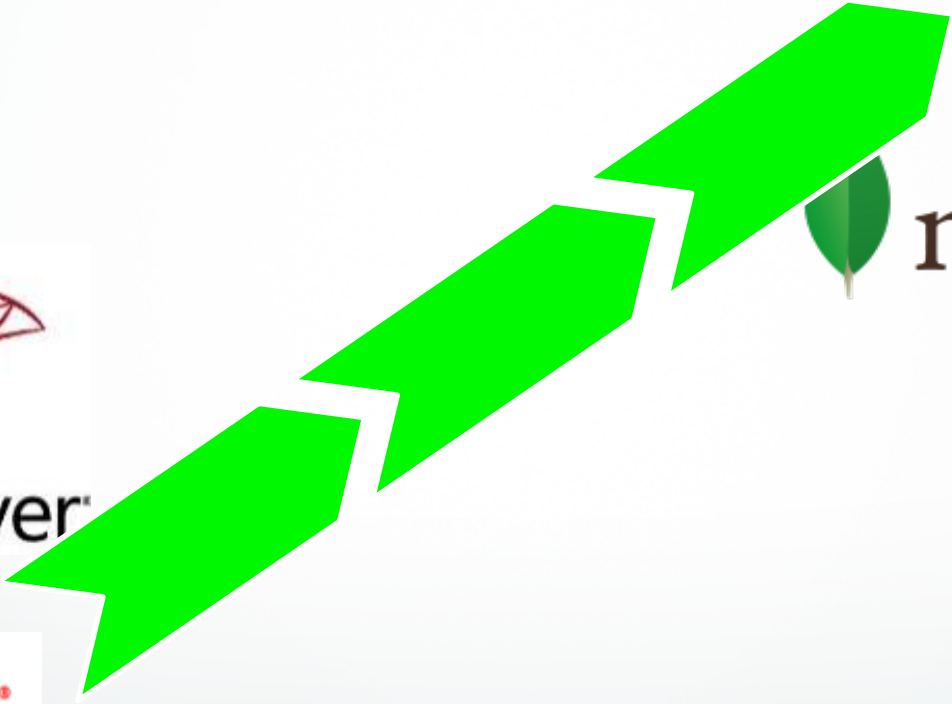


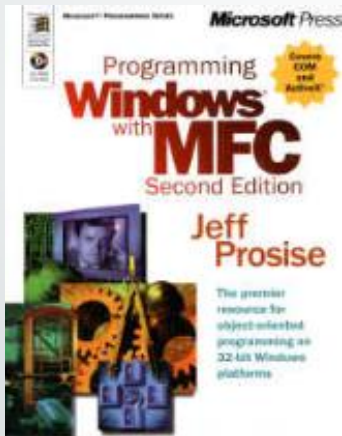
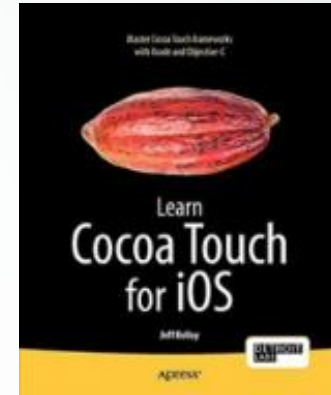
**stackoverflow**

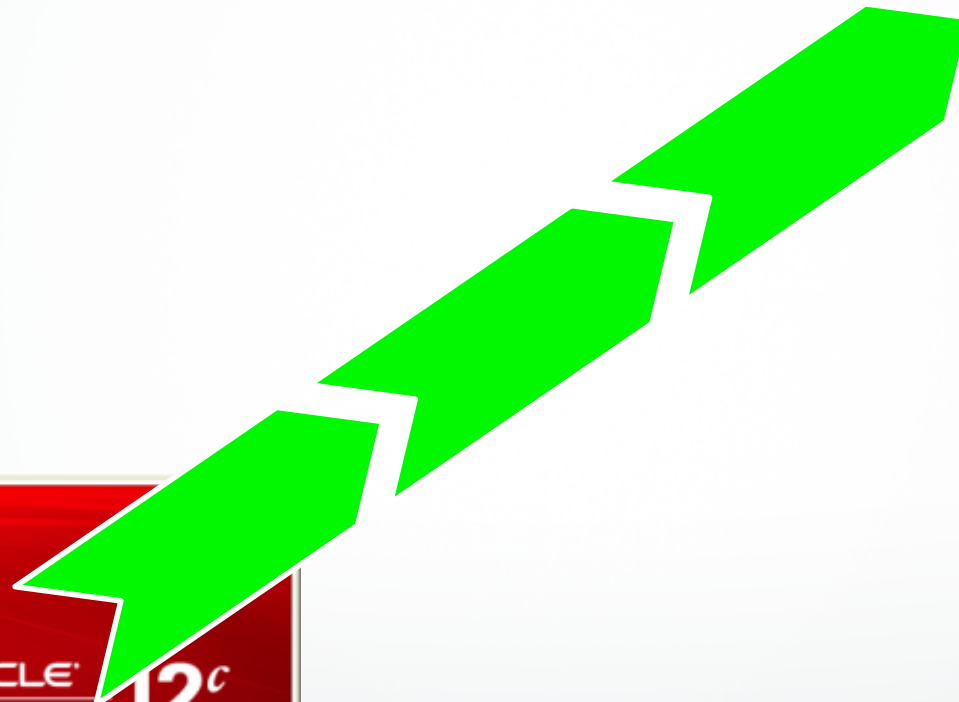


**Autodesk** Developer Network











AUTODESK® FUSION 360



AUTOCAD 360



AUTODESK® 360



AUTODESK®  
INFRAWORKS™ 360



AUTODESK  
BIM 360



AUTODESK  
PLM 360



AUTOCAD  
CIVIL 3D



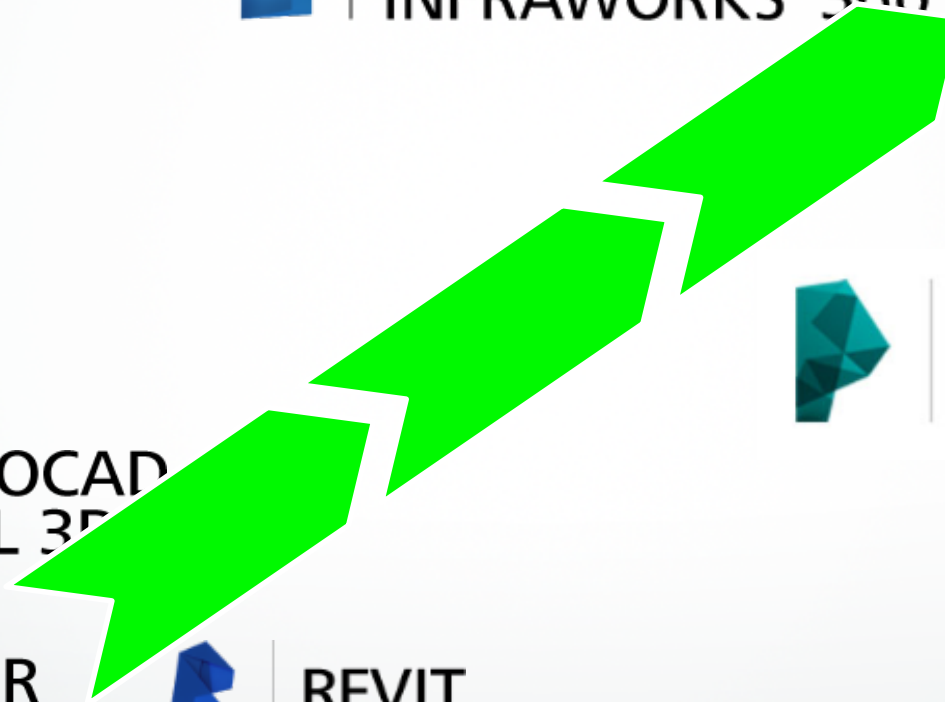
INVENTOR



REVIT



AUTOCAD





AUTODESK



AUTOCAD 360



AUTODESK  
INFRAWORKS

200-400  
million



AUTODESK  
PLM 360



AUTOCAD  
CIVIL 3D



10-15  
million

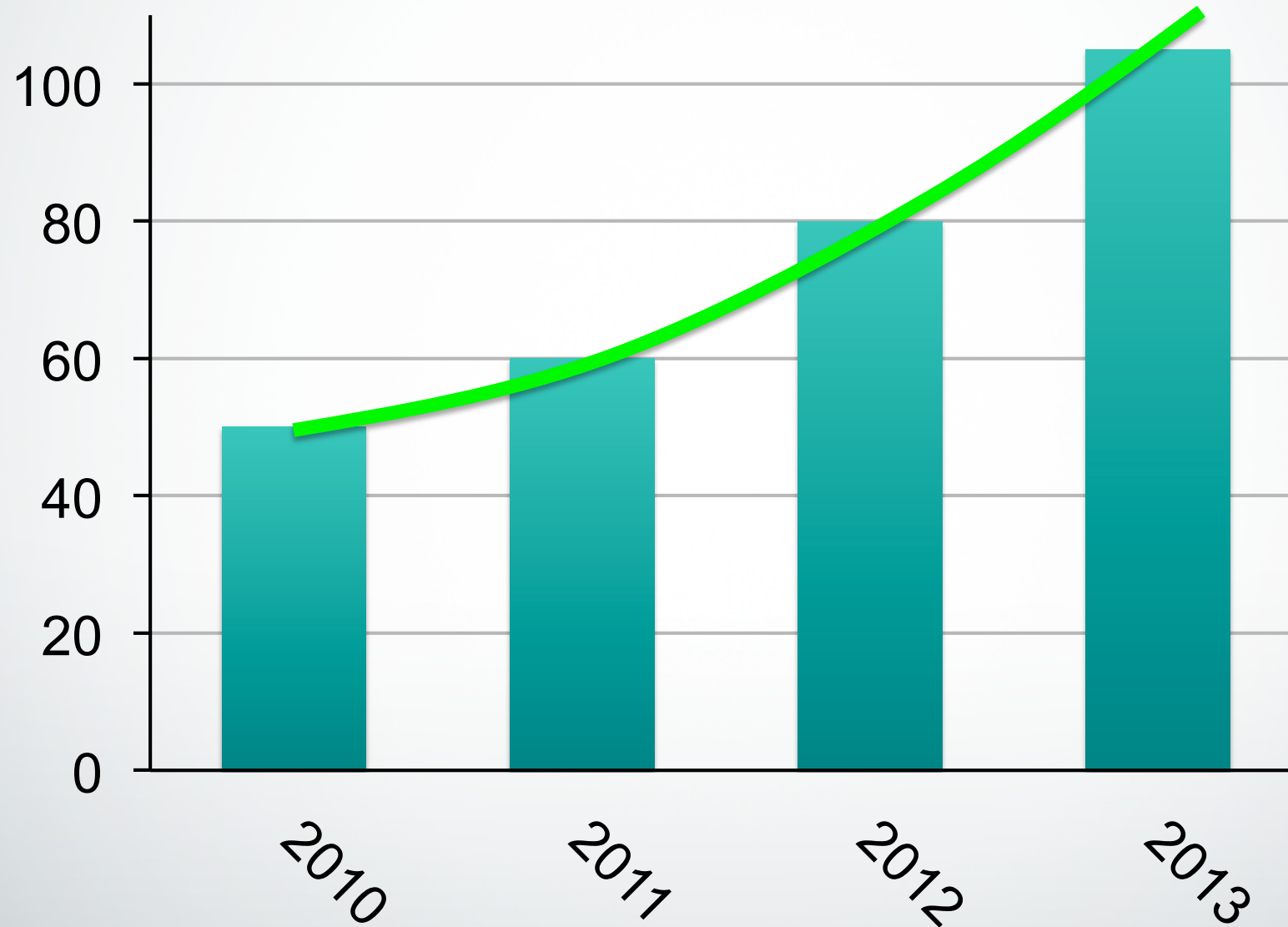


REVIT

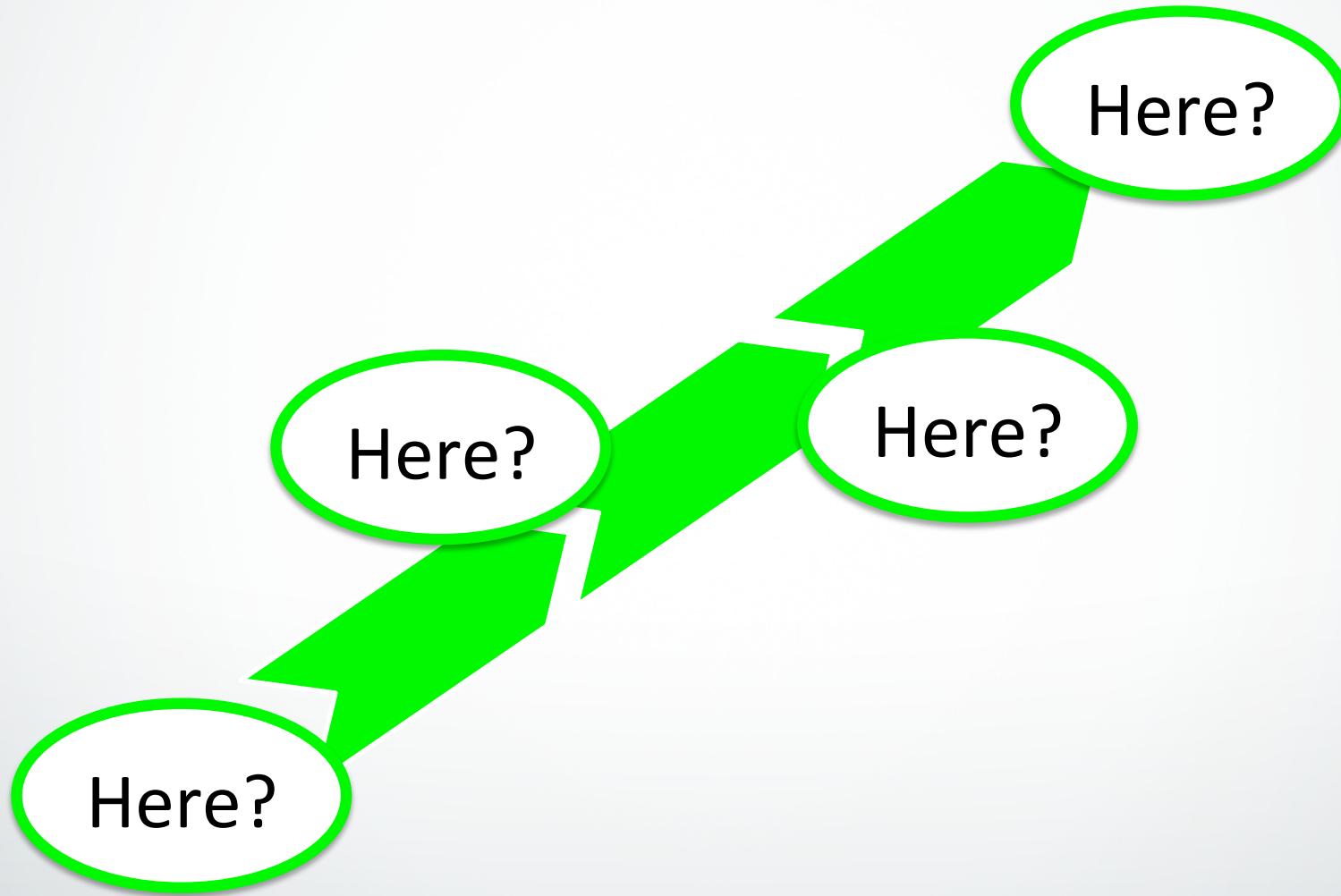


AUTOCAD

# Autodesk Cloud and Mobile Revenue



# Where are you?



change

is

difficult.

not

changing

is

fatal.



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